

TECHSYS Business Solutions is dedicated to solving strategic business problems with quality software solutions that provide business value.



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INSURANCE Work order management • Member management/loyalty • Customer service • BI • Reporting • Portal • Compliance & regulation **CREDIT & FINANCE** Customer service • BI • Reporting • Portal • Transaction processing/high-volume • Compliance & regulation **HOSPITALITY** Work order management • Member management/loyalty • Inventory management • Supply chain management • Customer service • BI • Reporting • Portal • Transaction processing/high-volume • Compliance & regulation **RETAIL** Member management/loyalty • Inventory management • Supply chain management • Customer service • BI • Mobility • Reporting **TRANSPORTATION** Work order management • Member management/loyalty • Inventory management • Customer service • BI • Mobility • Reporting • Portal • Transaction processing/high-volume • Reservation management • Compliance & regulation **CONSTRUCTION** Work order management • Inventory management • Supply chain management • BI • Reporting • Portal **STATE & LOCAL GOVERNMENT** Work order management • Customer service • BI • Mobility • Reporting • Portal • Compliance & regulation

THE TECHSYS APPROACH

The first step is identifying the problem—not presenting a proposal.

First, we listen. We won't walk in the door armed with presumptive answers and blanket fixes. As a provider of solutions, we don't propose a blueprint until we're satisfied that we've gleaned enough information to knowledgeably address your business and its particular challenges. Through our three-step Needs Discovery Process, we work with you to evaluate opportunities that make the best use of the tools you already have in place. Then, if necessary, we consider additional solutions. The bottom line is this: We work with you to generate the greatest return on your investment.

Step 1: Discussion

TECHSYS business analysts and technology consultants meet with your team to gather information, discuss your business objectives, and prioritize business goals. This is an open forum to discuss what works, what could work better, and what doesn't seem to work very well at all. From these discussions, we identify areas that need improvement, as well as any additional business solution discovery that may be necessary.

Step 2: Discovery

After defining your firm's specific technology needs, we identify objectives and goals, then determine the general scope of the solution. The Solution Discovery Findings document lets stakeholders see clearly the recommended solutions—and how we arrived at them—for the business opportunities we identify together.

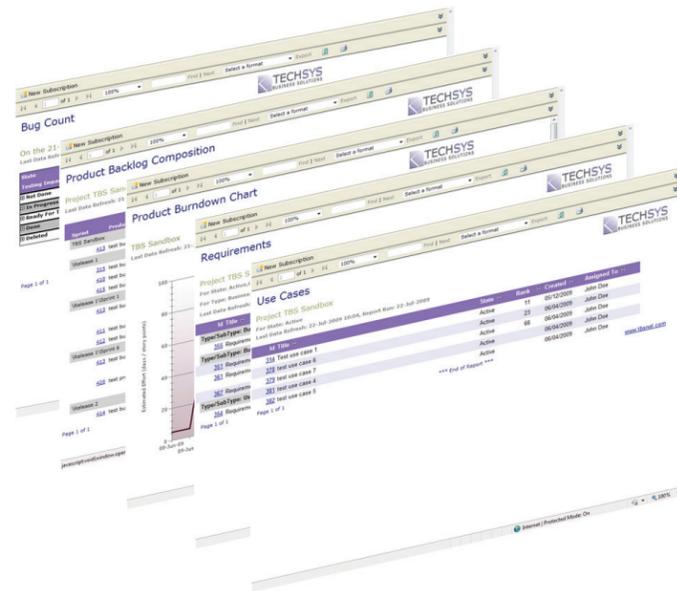
Step 3: Delivery

The Delivery Roadmap outlines a plan of action for change, identifying the specific steps for creating and implementing recommended solutions.

OUR SERVICES

TECHSYS employs a mature management process that exercises frequent evaluation and adaptation, a business approach that fully aligns with company goals, and best practices for rapid delivery.

SOLUTION SERVICES provides an experienced, cohesive team of experts committed to delivering consistent, cost-effective results. The TECHSYS management team—your account manager, technical development manager, and project manager—works with the analysts, architects, and



developers that make up the delivery team, all of whom are experienced with our proven methodology, processes, and tools for success.

RESOURCE SERVICES provides experienced individual contributors who have been selected from among the very best resources to accomplish your specific technology needs. These contributors perform the job, then continue throughout the project with execution and follow-up.

PORTFOLIO OF SOLUTIONS

- Business Process Management
- Custom Application Development
- Business Intelligence
- Application Migration
- Enterprise Application Integration
- Document Management and Collaboration
- Web Content Management
- Vendor RFP Management
- Application Platform Optimization

EXPERTISE AT EVERY LEVEL

TECHSYS clients are among the most recognized brands and corporations in America, as well as start-up companies seeking to grow their business and market share. One of our founding principles is to adapt and grow with our clients and the technology you need—as your needs evolve, so do our offerings. TECHSYS solutions look very different now than they did just ten years ago.

Your core competencies are in your business—our core competencies are technology, and supporting your business objectives by solving problems, reducing costs, minimizing risk, and increasing productivity.

WHY BUILD WHEN YOU CAN BUY?
WHY BUY WHEN YOU CAN CHANGE?
WHAT MAKES EFFECTIVE BUSINESS
SENSE FOR OUR CLIENTS?

PARTNERSHIP

Through strategic alliances with our software partners, we can offer you unparalleled access to the latest technology and information, as well as the ability to compare products without bias.

Partnerships are vital to TECHSYS Business Solutions. Outstanding products complemented by exceptional partners ensure the highest level of solutions delivery and customer satisfaction.

